

Course		Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
<b>All Roles</b>	Harcourts and You	½		23				8		16			6		
<b>Sales</b>	<b>New</b>	Law & Documents	1												
		Getting Started the Harcourts Way	4												
		Graduate Day	1		22				7		15			8	
	<b>Experienced</b>	Agents of Change (Induction)	½		23				8		16			7	
		Sales Workshops	½		21	8@9am 8@2pm	10@9am 10@2pm	15@930 15@130	6@930 6@130	13@930 13@130	14@930 14@130	11@930 11@130		7@930 7@130	
		Shared Knowledge Panels	½												
<b>Property Management</b>	<b>New</b>	Property Management Program	2				10-20	12							
		Graduate Day	1												
	<b>Experienced</b>	Property Management Workshops	½						8, 14	6, 7					
		Shared Knowledge Panels	½												
<b>Administration</b>	Office Administration Webinar	1hr		26@3	26@3	30@3		25@3	30@3	31@3	28@3		1@3		
	Personal Assistants Workshops	½													
<b>Leadership</b>	Leaders of Change	½													
	Leadership Program Workshops	1													
	Expert Panels	½													
	Future Leader Events	-													
<b>Auction</b>	Auction Program	1													
	Auction Workshops	½													
<b>Specialist</b>	Technology Workshops	½			2@9:30 2@1:30	5@9:30 5@1:30	29@9:30 29@1:30	18@9:30 18@1:30	11@9:30 11@1:30	23@9:30 23@1:30	20@9:30 20@1:30	26@9:30 26@1:30			
	Commercial Workshops	½									14				
	Rural Workshops	½			1				14						
	Recruitment Event	-													
	Quarterly and Annual Awards	-						9			1		31		