

Course		Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
All Roles		Harcourts and You	½											
Sales	New	Law & Documents	1	16		6		22						
		Getting Started the Harcourts Way	4	19-22		9-12		25-28						
		Graduate Day	1		7			20						
	Experienced	Agents of Change (Induction)	½		13		4		12					
		Sales Workshops	½		27			2						
		Shared Knowledge Panels	½			28			19					
Property Management	New	Property Management Program	2		12,13									
		Graduate Day	1											
	Experienced	Property Management Workshops	½											
		Shared Knowledge Panels	½											
Administration		Office Administration Program	1		14									
Leadership	Leaders of Change		½											
	Leadership Program Workshops		1											
	Expert Panels		½		28	27		15						
	Future Leader Events		-											
Auction	Auction Program		2		1,2			14,15						
	Auction Workshops		½											
Specialist	Technology Workshops		½	24	20	13		22	26					
	Commercial Workshops		½											
	Rural Workshops		½											
	Recruitment Event		-	24		28		23						
	Quarterly and Annual Awards		-		9		28							