academy
real estate training

Harcourts Academy Western Australia Training Calendar 2017

Correct as at 19 May 2017

		Course	Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
All Roles		Harcourts and You	½			13		9		11		12		14	
Sales	New	Law & Documents	1		3		7		9		4		6		1
		Getting Started the Harcourts Way	4		6-9		10-13		12-15		7-10		9-12		4-7
		Graduate Day	1			23		25		27		22		23	
	Experienced	Agents of Change	½		15		5		7		2	20	4	22	
		Sales Workshops	½			1	26		29		23		19	1	
		Shared Knowledge Panels	½			15		24			30		25		
	New & Exp.	Technology Workshops	½		22				20		22		24		
Property Management	New	Property Management Programme	2 or 3		27-28			1-2		3-4	28-29				
		Graduate Day	1				19		21		18		17		13
	Experienced	Property Managers of Change	½												
		Property Management Workshops	½		14	9	12	18	14,22			21	18		
		Shared Knowledge Panels	½							19					
	New & Exp.	Technology Workshops	½												
Administration		Office Administration Programme	1			22		17		12		13		15	
		Personal Assistants Workshops	½												
		Buyers Assistants Workshops	½												
		Technology Workshops	½		22	21	11,18	16	20,27	25	1	20,26	24,31	21,28	
Leadership		Leaders of Change	½												
		Leadership Programme Workshops	½ - 1			30		4		13	24		5	30	
		Expert Panels	½												
		Future Leader Events	-		23			4			3			2	
		Technology Workshops	½												
Auction		Auction Programme	1 - 2			28-29				25-26		27-28		28-29	
		Auction Workshops	½												
Specialist		Commercial Workshops	½												
		Rural Workshops	½												
		Mortgage Express Workshops	½												
		Recruitment Event	-	12		16		18		13		13		9	
		Quarterly and Annual Awards	-												