

Course		Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
All Roles		Harcourts and You	½	31			19		18				19		
Sales	New	Getting Started the Harcourts Way	4		6-9			19-22				2-5			
		Graduate Day	1	16				10				24			
	Experienced	Agents of Change (Induction)	½												
		Sales Workshops	½		14	19	11				15	12	17		
		Shared Knowledge Panels													
Property Management	New	Property Management Program					15-16								
	Experienced	Property Management Workshops		14		11				15		17			
		Shared Knowledge Panels	12	2018 TBC											
Administration	Office Administration Program	1					23					29			
Leadership	Leaders of Change	½													
	Leadership Program Workshops	1	2018 TBC												
	Expert Panels	½													
	Future Leader Events	-	2018 TBC										16		
License	Tasmanian Property Representative	3	22-24	19-21		3-5	30-2	5-7 & 25-27							
Specialist	Technology Workshops	½	Held in office – contact Megan Hampton for more information												
	Commercial Workshops	½													
	Rural Workshops	½													
	Recruitment Event	-													
	Quarterly and Annual Awards	-		14			11								