

Course		Days	Jan	Feb	Mar	
All Roles	Harcourts and You	½		28	21	
Sales	New	Law & Documents	25		8	
		Sales Program	28-31		12-15	
		Graduate Day		22		
	Experienced	Agents of Change (Induction)	½	18	28	21
		Sales Workshops	½		27: Ten things to get your business rocking	
		Shared Knowledge	½			22
Kickstart 2019 with Josh Phegan		1	22			
Property Management	New	Property Management Program	2			
	Experienced	Property Management Workshops	½-1	11: Kick Start	7: Day One 27: Day Two	
		BDM Club	½			
Administration	Office Administration Program	1				
	Personal Assistants Workshops	½				
Leadership	Leadership Program Workshops	½ - 1				
	Shared Knowledge	½				
	Future Leader Events	-				
Auction	Auction Program	1 - 2				
	Auction Workshops	½				
Specialist	Technology Workshops	½		19: H1 Introduction 19: H1 Advanced	20: Intro to Facebook 20: How to use MailChimp	
	Recruitment Event	-				
	Quarterly and Annual Awards	-		12: Quarter Three awards		