

Course		Days	Jan	Feb	Mar	
All Roles		Harcourts and You	½	24 Jan		
Sales	New	Law & Documents	1			
		Sales Program	3		6 – 8 Feb	
		Graduate Day	1			
	Experienced	Sales Workshops	½			27 Mar – Teams Day
		Shared Knowledge	½			
Property Management	New	Property Management Program	2		4 – 5 Mar	
	Experienced	Property Management Workshops	½			
		BDM Club	½			
Administration	Office Administration Program		1		13 Mar	
	Personal Assistants Workshops		½		27 Mar – Teams Day	
Licensing	Property Representative Course		3	30 Jan – 1 Feb	25 – 27 Feb	20 – 22 Mar
	Sales Enabling Course		½		11 – 12 Feb	
	PM Enabling Course		-		4 Feb	
Auction	Auction Program		2			
	Auction Workshops		½			
Specialist	Technology Workshops		½			
	Commercial Workshops		½			
	Rural Workshops		½			
	Kick Start		-		20 Feb	
	Quarterly and Annual Awards		-		20 Feb	